Northern Trust

Who We Are

Founded in 1889 and undiluted by merger or acquisition, Northern Trust has earned distinction as an industry leader combining exceptional service and expertise with innovative capabilities and technology. We are a leading provider of asset servicing, fund administration, asset management, fiduciary, and banking solutions for wealthy families, individuals, family offices, corporations and institutions worldwide. A financial holding company headquartered in Chicago, Northern Trust serves clients from offices in 18 U.S. states and Washington, D.C. and 20 international locations in North America, Europe, the Middle East, and the Asia-Pacific region. Our mission is to serve as our clients' most trusted advisor, enabling them to achieve their financial goals by providing them with comprehensive advice and solutions. As befits our fiduciary heritage, we strive to win their loyalty by always acting with the highest integrity, working tirelessly for their best interests, and by creating an extraordinary client service experience in all our interactions with them.

What We Do For Family Offices

Northern Trust's Global Family and Private Investment Office Group is a dedicated practice within one of the world's most highly rated and stable financial institutions. For more than 30 years, our focus has been to provide relationship excellence by delivering proven investment, fiduciary, financial reporting, banking and advisory solutions to the wealthiest of private clients and to their family offices, businesses, charitable entities and advisors worldwide. We foster long-term relationships by offering a unique combination of service, expertise and global capabilities which are tailored to the distinct needs of our clients.

What's Special About Northern Trust's Global Family Office Practice?

Northern Trust's understanding of the distinct needs of wealthy families and the family offices, private trust companies and private investment companies is truly unique. Further differentiators of our practice include:

- *A Global and Dedicated Practice*. Northern Trust has been serving family offices since the early 1980s. Today, the group has more than 260 Northern Trust professionals who are situated in North America, Europe and the Middle East and are serving the needs of nearly 400 families whose personal, charitable, corporate and operating activities are located in more than 25 countries around the world.
- *Focus on Client Service Excellence*. According to our most recent Client Relationship Survey, nearly 95% of our Global Family Office clients have shared that they were either highly satisfied or satisfied with their relationship with Northern Trust. Some factors driving this performance include: our 125 year fiduciary heritage, our uncompromising commitment to the family office business and the wide-range of resources available to serve the needs of our clients.
- *Balanced Delivery of Both Private Client and Institutional Client Solutions*. Northern Trust balances the availability of both private banking and institutional capabilities to our Global Family Office clients. We offer a broad range of investment advisory, asset management, global asset servicing, commercial banking and trade execution solutions and couple those with our contemporary trust, sophisticated credit, private banking and family advisory services. Delivering both our private client and institutional capabilities within a focused family office servicing framework ensures that our clients' needs are truly met.
- *Peer Networking and Education*. Beyond product and service, Northern Trust's Global Family Office practice commits considerable resources, time and energy to client development activities such as peer networking, education and family office advisory programs. Throughout the year, we selectively orchestrate these highly focused sessions across the United States and internationally. These sessions are intended to provide an opportunity for our clients and advisors to learn from one another, promote industry leadership and inform Northern Trust as to how we can better serve the requirements of our clients.

For more information about how Northern Trust can help you, please contact:

David C. Albright
Head of Client Development - Global Family & Private Investment Offices
Northern Trust
O: +1.312.557.1900
M: +1.917.400.5380
E: dca2@ntrs.com

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